


# Our Commitment to Lawyers

## Benefit Fact Sheet

### Our Commitment to Lawyers

 PrimeWest Professional Partners is committed to providing your firm with the best service a full-service dedicated team of insurance professionals can provide.



### Our objectives are:

- To be honest, fair and always do the right thing for our clients
- To be interested in our clients, and find solutions to their problems
- To put our client's interests above everything else

### What does a professional brokerage firm like PrimeWest do for your firm?

- Access client needs - risk profile, practice areas, risk tolerance, etc.
- Use knowledge and expertise to determine suitable products
- Approach markets and make the appropriate selection
- Analyze products, including language, terms, and coverage's
- Negotiate language and terms with underwriters where appropriate
- Negotiate Price
- Execute the transaction (this can include relaying and complying with the requirements of wholesalers, managing general agents, finance companies, and more.)
- Retain documentation
- Provide claims services
- Provide notice to carrier
- Explain the meaning of policy language
- Explain the firm's options incase of non-renewal
- Explain the consequences of cancellation and assist where possible with reinstatement
- Remain aware of changing trends in policy language (both broad and restrictive)
- To varying degrees, customize or draft policy language for special needs and individual circumstances
- Remain aware of what small and large firms are doing with respect to managing risk insurance practices
- Make recommendations concerning appropriate coverage limits, and advise of potential coverage gaps
- Assist the firm in obtaining continuous coverage
- Maintain long-term relationships with carriers and underwriters so that the best terms can be obtained for clients

**Our alliance with the many quality insurance carriers we represent gives us the ability to tailor an insurance program to meet your specific needs. In addition to lawyers lawyer's professional liability, we also offer other products necessary in business:**

- Workers' Compensation
- Business Owners' Package
- General Liability
- Employment Practice Liability

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### Benefit Fact Sheet

- Employee Benefits
- Directors & Officers
- Misc. Errors & Omissions

Whether you're a sole practitioner, independent contractor, or small or large law firm located in Pennsylvania, New York or California, whether you are a full-time, part-time attorney or just moonlight, we have the right lawyers' professional insurance plan for you.

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